



Platte County

HOME OF THE PIRATES

Tradition. Pride. Vision.

TO: Platte County R-3 Board of Education
FROM: JT Thomas, Director of Transportation
RE: School bus lease purchase recommendation
DATE: April 18, 2024

Recommended Action: It is recommended that the Platte County R-3 Board of Education approve the school bus lease purchase bid from Central States Bus Sales for the five (5) year lease purchase of six (6) off-lease Blue Bird school buses which will be the replacement five (5) of the current fleet buses, plus the addition of a bus, for a total annual lease price of \$132,760 for total of six (6) buses with full warranty.

Rationale & Overview: This RFP was developed to continue our plan of leasing (lease to purchase) buses to refresh the fleet. There are currently five (5) buses in the fleet that need to be replaced due to bus age, high mileage and mechanical issues. Additionally, due to growth and the need to add a route, an additional bus will need to be secured. The RFP requested that the bid present leasing options for off lease, low mileage and that full warranty for period of the lease be included. The five (5) buses being replaced will be ‘surplused’ and sold via GovDeals.

There were a total of three bidders (see bid tabulation), two offered off lease buses and one bid new buses. A key deciding factor in the recommendation that is being presented, was mileage and model year of the proposed buses. The buses selected are projected for delivery in August 2024.

	5 Yr Lease /Warranty Annual Costs	5 Yr Lease/Purchase /warranty Annual Costs	5 Yr Total Costs
Central States		\$132,760	\$ 663,800
Midwest Bus	\$ 147,174	\$ -	\$ 735,870
Midwest Transit	\$ 131,196	\$ -	\$ 524,784
Delta 2 Low Bids (Yellow Highlighted)	\$ 1,564		

Summary: After carefully analyzing all of the bids submitted in compliance to the RFP, it is recommended that the bid offered (second lowest bid and best matching) by Central States Bus Sales, for five (5) Blue Bird 77-passenger buses and one (1) Blue Bird 83 passenger bus be accepted at a net annual lease price of **\$132,760** which includes full warranty.

Best Regards,
 JT Thomas