MEMORANDUM

To: Platte County R-3 Board of Education

From: Dr. Devin Doll– Executive Director of Operations

Subject: Contracted Food Service Operations

Date: February 21, 2024

Background

The Missouri Department of Elementary and Secondary Education allows public school districts to contract with a Food Service Management Company (FSMC) to perform food service operations under a one-year contract with an option for renewal not to exceed four (4) additional one-year extensions. The Platte County R-3 School District is currently in the last year of renewal with our current FSMC, Southwest Foodservice Excellence (SFE).

With our current contract in the last year, the District advertised for proposals for the management of food service operations starting on November 3, 2023. There was a mandatory pre-bid meeting held December 19, 2023, and bids were formally received on January 10, 2024. Four formal responses were received on January 10, 2024 as shown on the attached bid tabulation. After receiving the responses, a selection committee made up of eight (8) members conducted a thorough analysis of each proposal. The analysis included the following through an interview and presentation process:

- 1. Review of written proposal from each FSMC
- 2. Interview with each FSMC to review the following information:
 - a. Price/Cost 5 year fixed price
 - b. Service Capability Plan
 - c. Experience and References
 - d. Financial Condition/Stability, Business Practices
 - e. Accounting and Reporting Systems
 - f. Personnel Management
 - g. Innovation
 - h. Promotion of School Food Service Program
 - i. Involvement of Students, Staff and Patrons
- 3. Five Year Cost Analysis
- 4. Labor Costs
- 5. Projected Participation Numbers
- 6. Projected Surplus
- 7. Food Sampling

Recommendation

After a thorough analysis and much discussion, the selection committee is recommending Southwest Food Excellence for a one-year contract with the option for renewal not to exceed four (4) additional one-year contract extensions. The final committee scores based on the evaluation criteria were as follows: (100 point scale)

- 1. Southwest Food Excellence (SFE) = 87.9
- 2. Aramark = 81.3
- 3. Taher = 75.6
- 4. OPAA Food Management Inc. = 65.2

Thank you for your consideration,

Dr. Devin Doll

Dr. Olvin Doll

Executive Director of Operations